

# Welcome to Roche

*“Make your Mark.  
Improve lives.”*

*Padmashri P.*

Roche, India



## The Roche Group: short overview

Roche Diagnostics India

Trainee Programme @ Roche Diagnostics India

Our people's development and careers

*"At Roche, we do our best to deliver enhanced customer value and better return on investment through innovative products, processes, services or ideas integrated with 'easy-to-execute' and 'make-life-simple' attitude."*

*Anupam K.*  
Roche, India



# Our history and our people

## *A globally diverse environment*

- ▶ **Family company** founded in 1896
- ▶ **80,130** employees
- ▶ **126** nationalities
- ▶ **500** international assignments, **55** nationalities
- ▶ **46%** employees are women, **13%** in executive role



# Roche

## *Shaped by “family values” since its foundation*

- Service to Patients and Customers
- Respect for the Individual
- Commitment to
  - Responsibility
  - Performance
  - Society
  - Environment
  - Innovation



Fritz and Adèle Hoffmann-La Roche

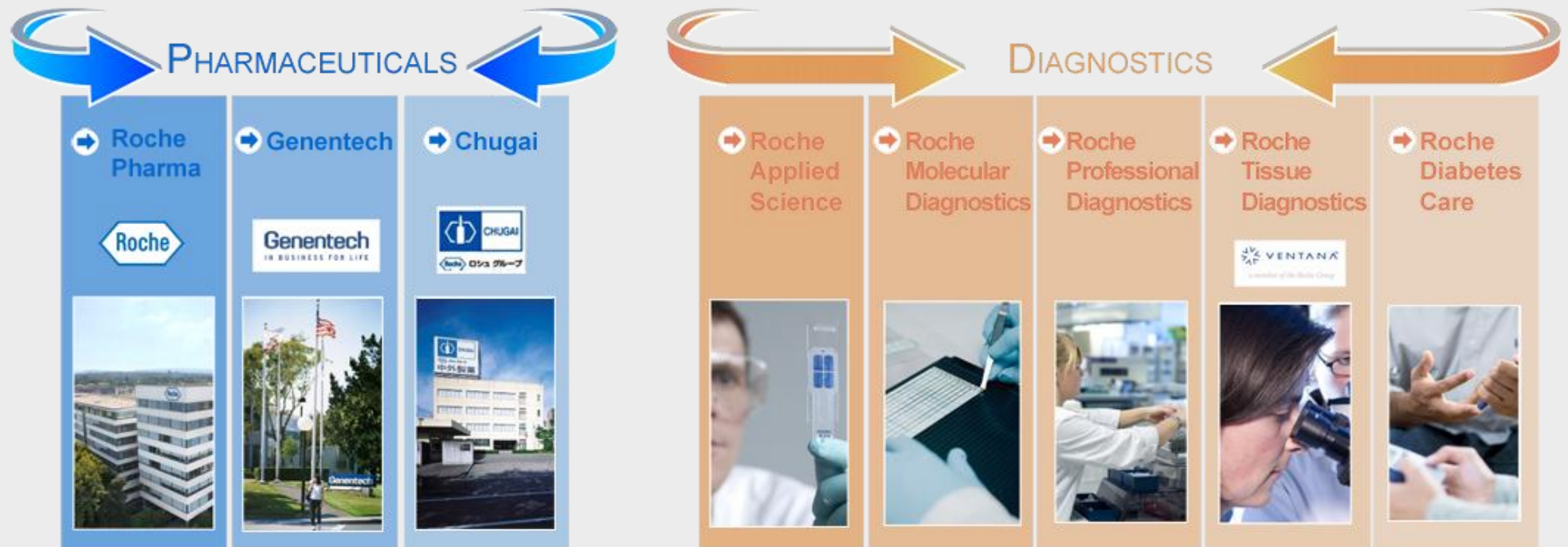
# Our distinctiveness rests on excellence in science



- Robust organization
  - Sales 2011: 42.5 billion CHF;
  - Clear focus on healthcare
- Leadership position
  - #1 biotech company in the world
  - Leadership in pharmaceuticals (#3) and leading supplier of medicines for cancer and a market leader in virology and transplantation
  - Leadership in in vitro diagnostics (#1)
- Innovative approach
  - Unique innovation model
  - Personalized healthcare
  - High investments in R&D
  - Substantial investments in biotechnology

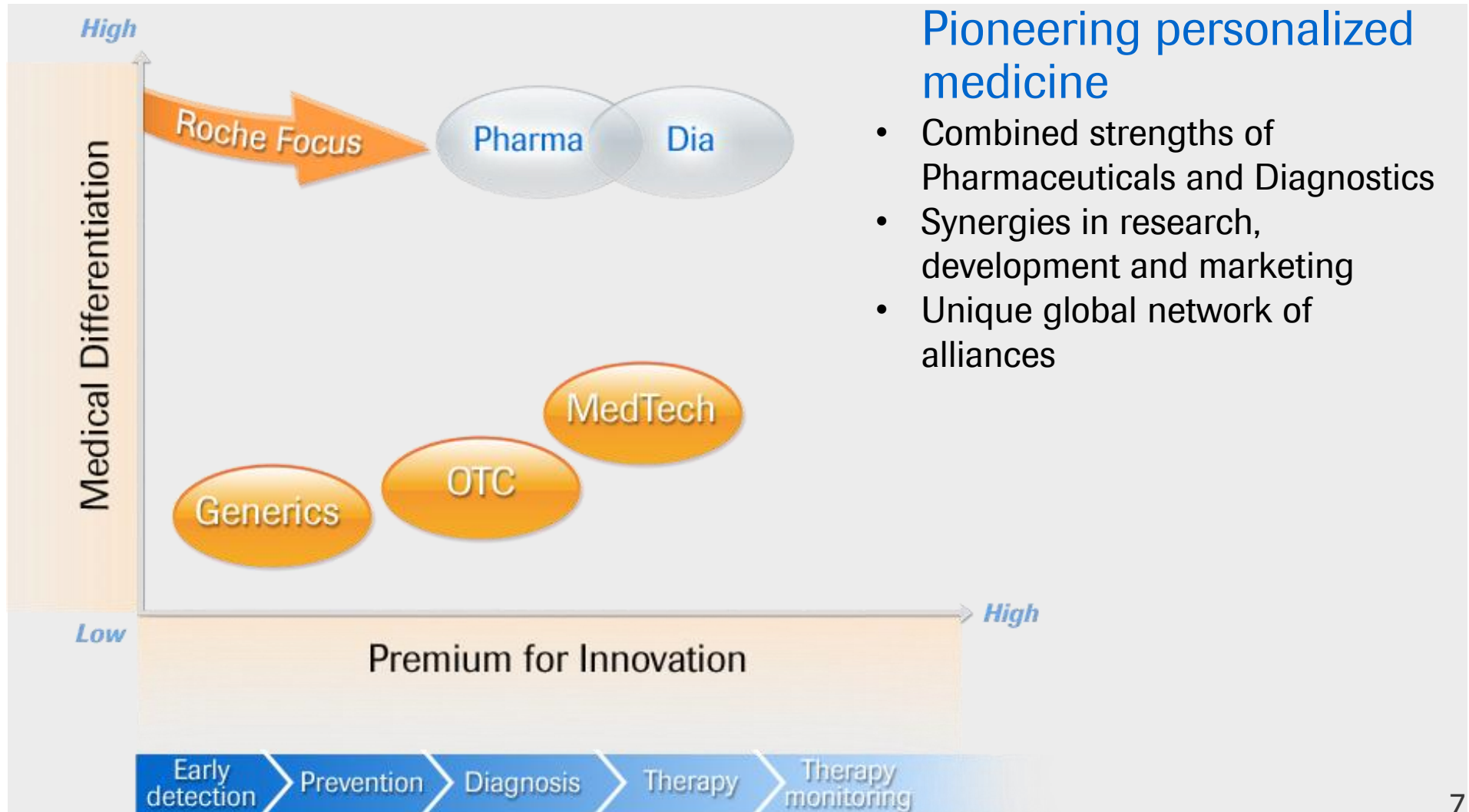
# Added value in healthcare

*Seamless integration of pharmaceuticals and diagnostics capabilities*

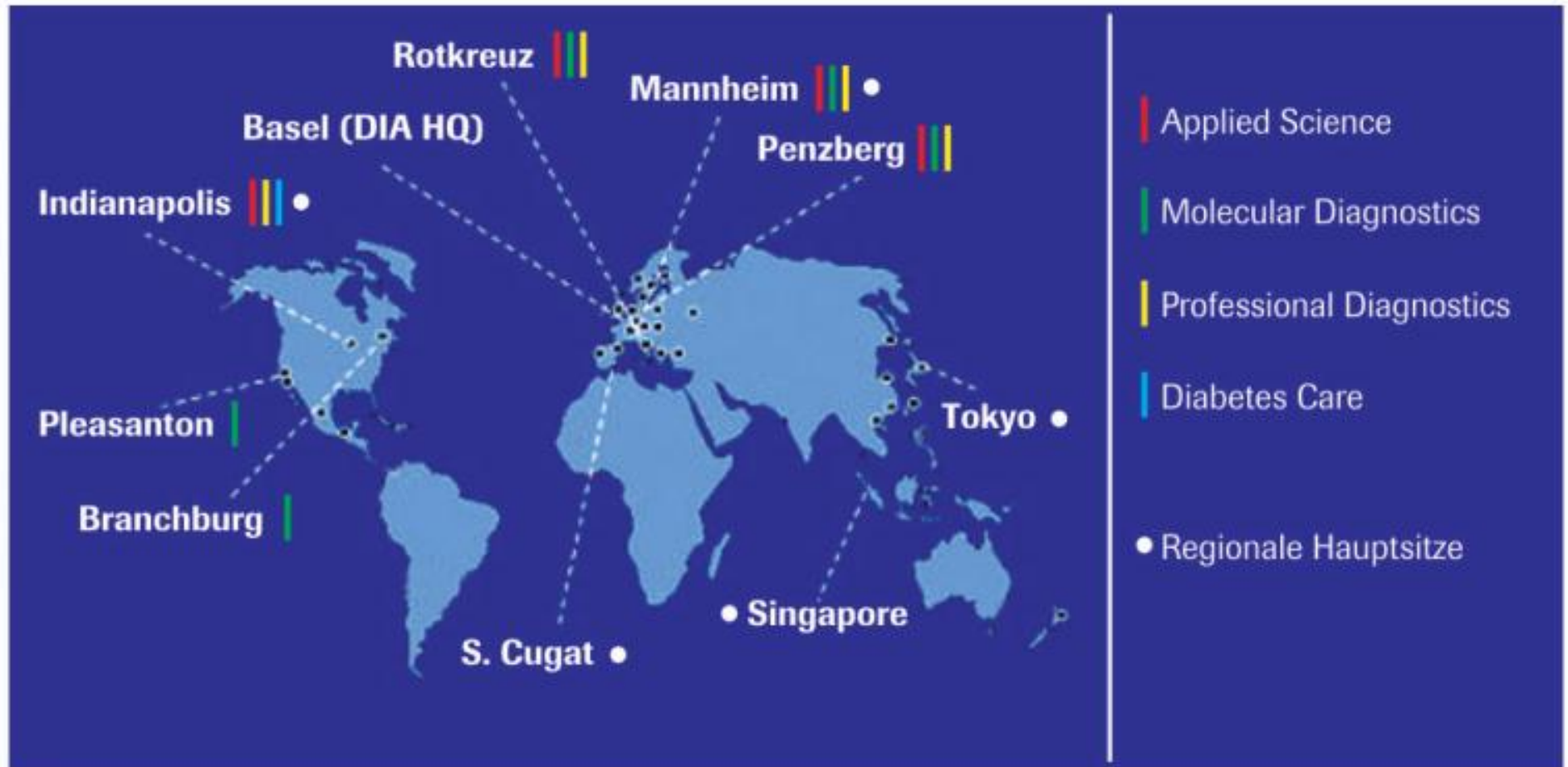




# Innovating through Personalized Healthcare



# Roche Global Presence





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*"I value the challenges of my career at Roche, the strongly defined connect with my colleagues and the nurturing culture that allows me to grow"*

*Annapalate A.*  
Roche, India



# Roche Diagnostics India

Roche

- Roche presence in India since 1957
- Diagnostic presence in India since 1993
- Roche Diagnostics India Pvt. Ltd was established in 2002
- Corporate headquarters in Mumbai
- Offices in all 4 metros (Delhi, Mumbai, Chennai and Kolkata)
- Serving India with around 550+ employees



*Roche Diagnostics India wins the Frost and Sullivan Award as the best in-vitro Diagnostics Company of the year*

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# Our Presence

Roche

WEST  
MUMBAI  
PUNE  
AHMEDNAGAR  
NAGPUR  
INDORE  
RAIPUR  
AHMADABAD  
BARODA

NORTH  
DELHI, KANPUR,  
LUCKNOW, AGRA  
CHANDIGARH, LUDHIANA  
AMRITSAR, JAIPUR  
JODHPUR, UDAIPUR,  
SRINAGAR

Warehouse North  
**Bhikaji, Delhi**

EAST  
KOLKATA  
SILGURI  
RANCHI  
CUTTACK  
GUWAHATI

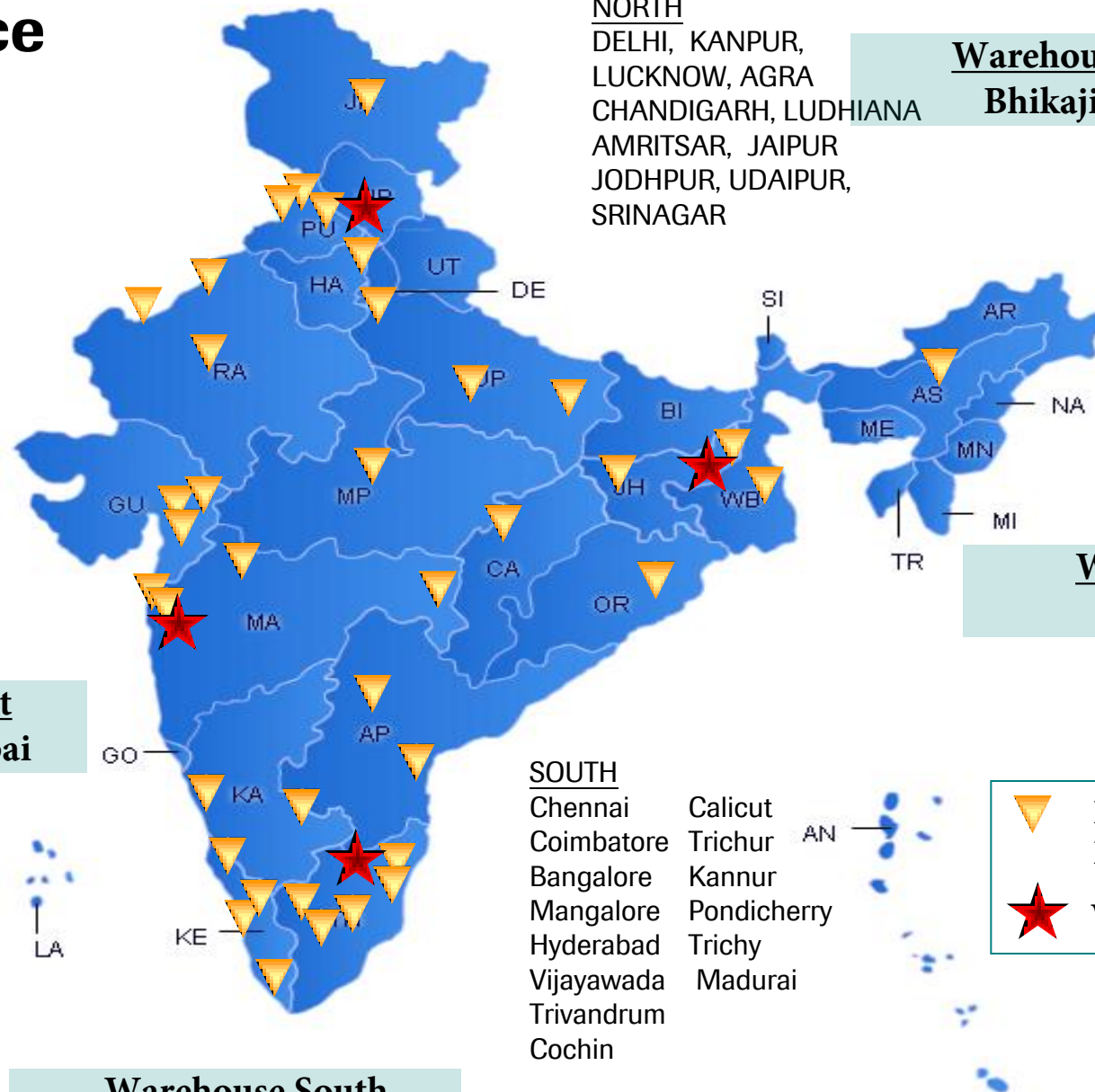
Warehouse East  
**Kolkata**

Warehouse West  
**Bhiwandi, Mumbai**

SOUTH  
Chennai  
Coimbatore  
Bangalore  
Mangalore  
Hyderabad  
Vijayawada  
Trivandrum  
Cochin  
Calicut  
Trichur  
Kannur  
Pondicherry  
Trichy  
Madurai

Warehouse South  
**Poonamalee, Chennai**

Field Service  
Personnel Locations  
Warehouse Locations





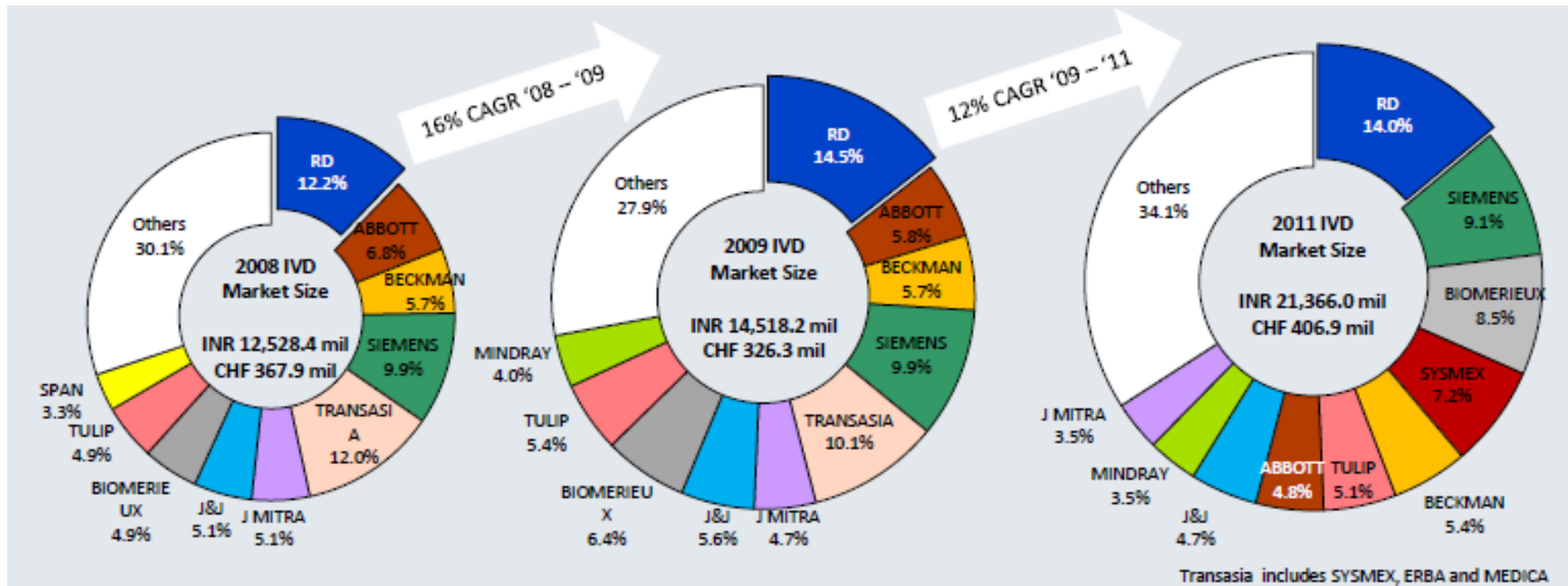
# RDI Structure





# INDIA: 2011 IVD market size

*Roche is #1 in in-vitro diagnostics*



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*“Roche earns me tremendous respect in the healthcare fraternity. Being a non-medico, I still feel confident interacting with high-profile doctors – thanks to the superior products I have to sell to them.”*

*Sudha.M*  
Roche, India



# Trainee Programme @ Roche Diagnostics India

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## Application Trainee

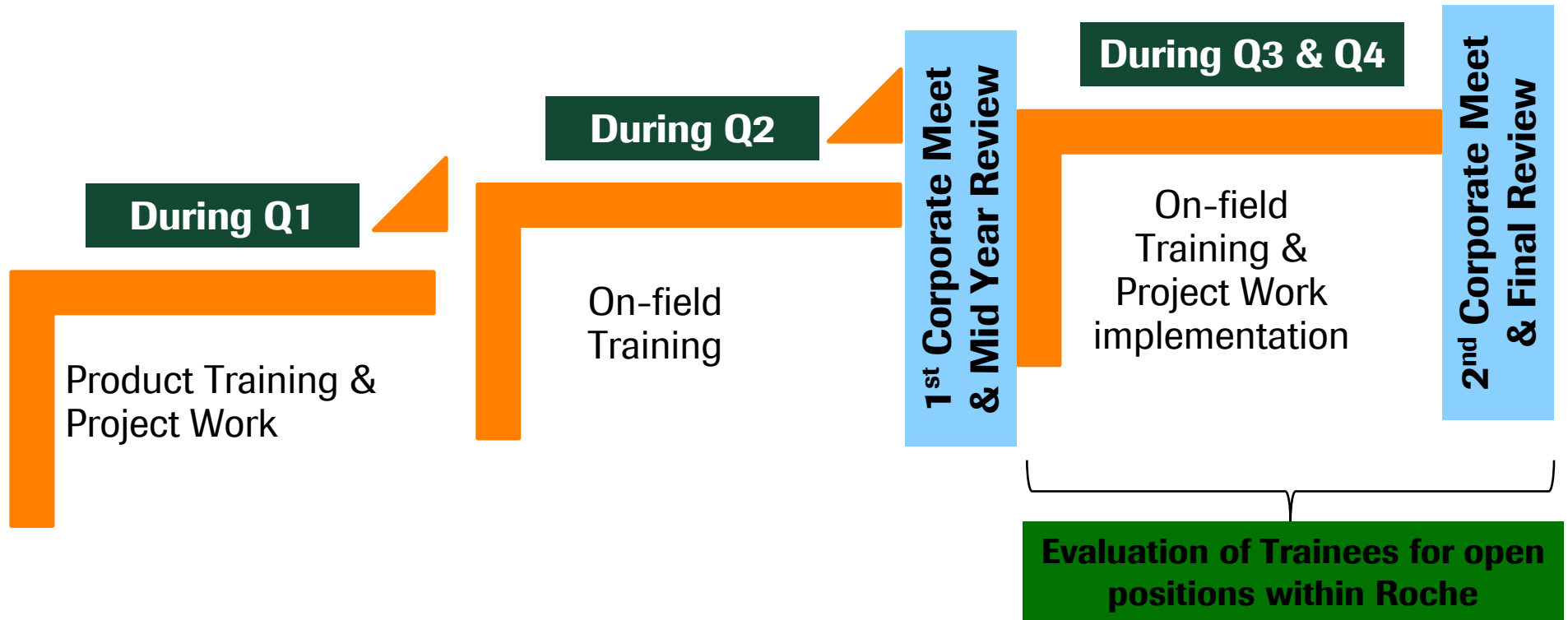
- M. Sc. – Biotechnology / Microbiology / Biochemistry

## Sales Trainee

- M. Sc. – Biotechnology / Microbiology / Biochemistry



# Campus Trainees' Roadmap



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*Vinod · S*  
Roche, India





# Our commitment to Diversity & Inclusion

- We are inclusive; **we foster teamwork and embrace diversity** in all visible and invisible differences.
- We create an environment in which **every employee** feels valued and respected, can develop their full potential and can make their mark.



- We offer market-competitive, **flexible work arrangements** that reflect the requirements of a diverse workforce
- We ensure a **diverse pipeline** of candidates at all levels of the organization.
- We promote the selection of the **best candidates** with a diversity of backgrounds

# Talent Management

*A business priority*

We attract the best people and provide them with the best place to work



- We encourage lifelong development opportunities so that all employees can realize their potential

- We recognize and develop leadership potential



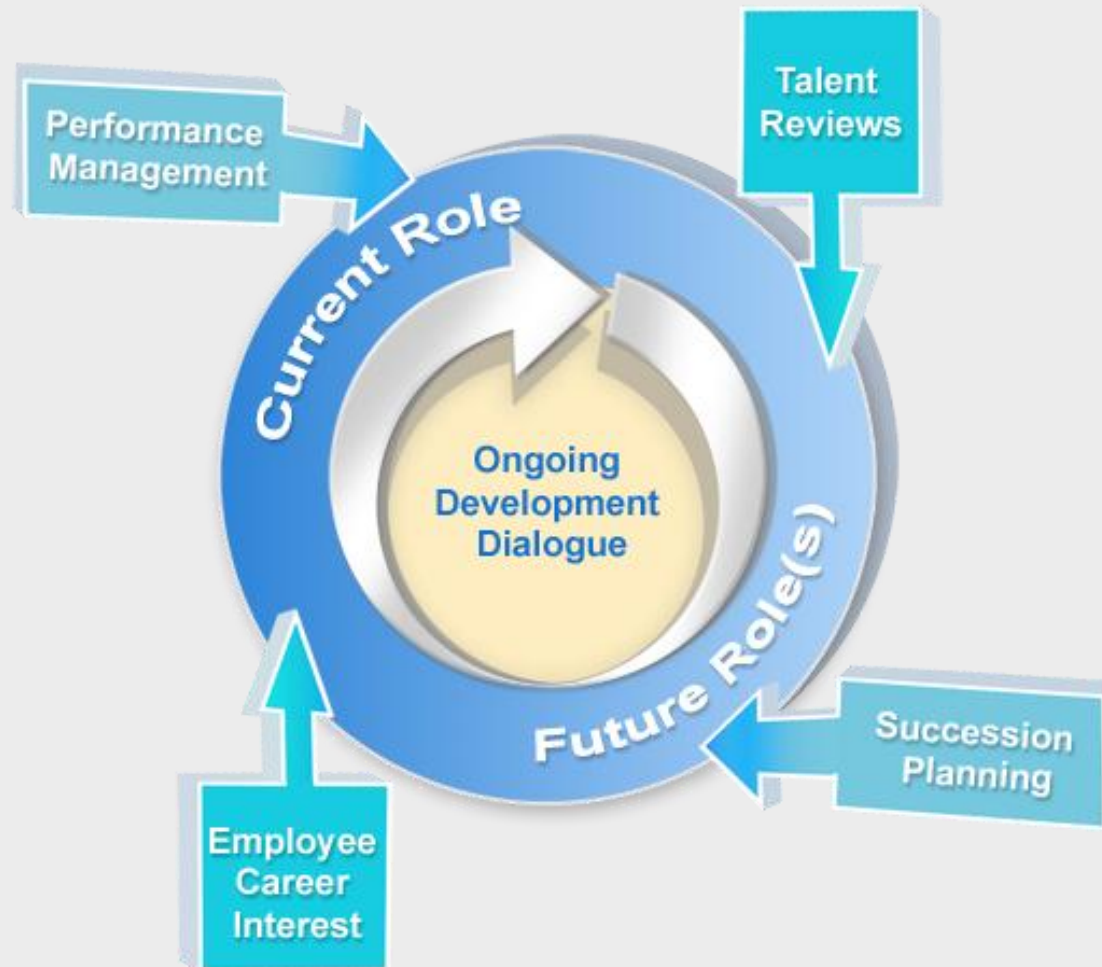
- We identify top employees for global leadership programs and key positions

# Developing your leadership potential

*an ongoing process*

## Performance management

All employees receive regular feedback on their performance. They work together with their managers to set out personal development plans.



## Leadership development

As part of our succession planning, we continually review and recommend for promotion employees who show exceptional leadership qualities and strong performance.

# Meet our Team



**Click on the photos below to know more from our employees, who are making their mark with us:**







## Campus Recruits





# Join Roche.



## *Make your mark. Improve lives.*



**Click on the above picture to know more about us.**



*We Innovate Healthcare*